

**5-day**  
**Doptelet**<sup>®</sup>  
*(avatrombopag) tablets*

DOPTELET FDA Approval  
Conference Call

May 21, 2018  
4:30 p.m. (EST) / 1:30 p.m. (PST)

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# Topics for Discussion

- DOPTelet Approved Packaging and Labelling
- Addressing a Market with Unmet Needs
- Launch Plans / Launch Metrics
- Additional Important Milestones in 2018
- Q&A

# DOPTELET: Convenient Packaging for Patients



# DOPTELET Indication

## Indication:

DOPTELET (avatrombopag) is a thrombopoietin receptor agonist indicated for the treatment of thrombocytopenia in adult patients with chronic liver disease who are scheduled to undergo a procedure.

### IMPORTANT SAFETY INFORMATION

#### WARNINGS AND PRECAUTIONS

DOPTELET is a thrombopoietin (TPO) receptor agonist and TPO receptor agonists have been associated with thrombotic and thromboembolic complications in patients with chronic liver disease. Portal vein thrombosis has been reported in patients with chronic liver disease treated with TPO receptor agonists. In the ADAPT-1 and ADAPT-2 clinical trials, there was 1 treatment-emergent event of portal vein thrombosis in a patient (n=1/430) with chronic liver disease and thrombocytopenia treated with DOPTELET.

Consider the potential increased thrombotic risk when administering DOPTELET to patients with known risk factors for thromboembolism, including genetic prothrombotic conditions (Factor V Leiden, Prothrombin 20210A, Antithrombin deficiency or Protein C or S deficiency).

DOPTELET should not be administered to patients with chronic liver disease in an attempt to normalize platelet counts.

#### CONTRAINDICATIONS:

None

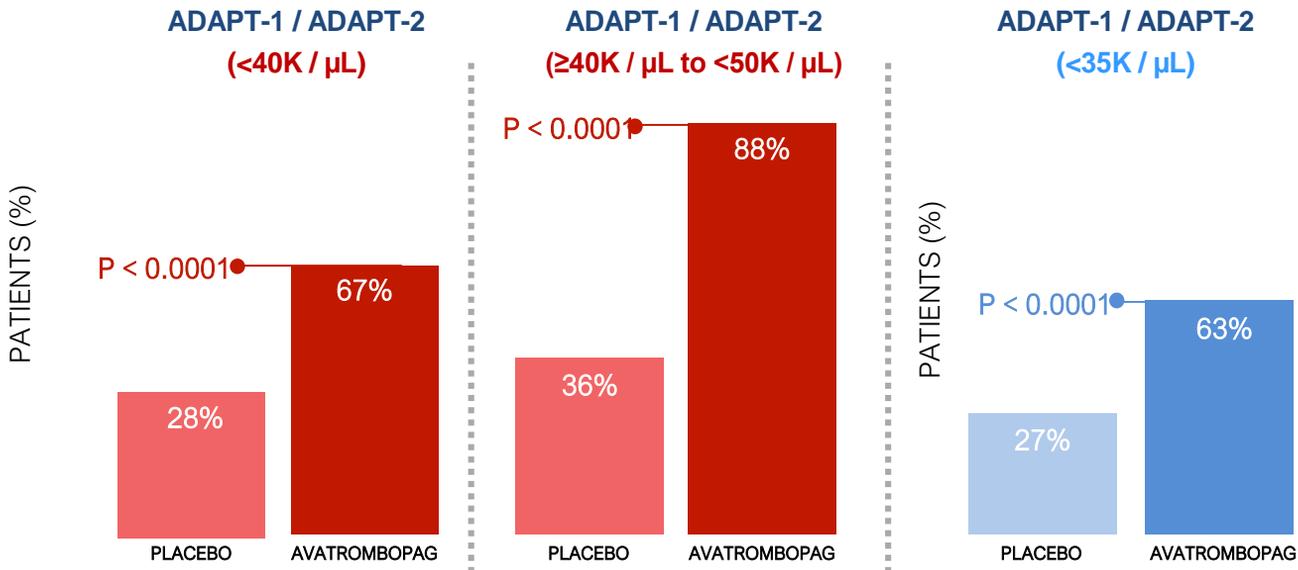
#### ADVERSE REACTIONS

Most common adverse reactions ( $\geq 3\%$ ) are: pyrexia, abdominal pain, nausea, headache, fatigue, and edema peripheral.

Please see full Prescribing Information for DOPTELET (avatrombopag) [www.doptelet.com](http://www.doptelet.com)

# Approval was driven by consistent results from two randomized controlled trials (n=435)

PROPORTION OF PATIENTS WHO DID NOT REQUIRE PLATELET TRANSFUSION OR ANY RESCUE PROCEDURE FOR BLEEDING



\*Terrault N, et al. AASLD; 2017 Oct 20-24; Washington DC

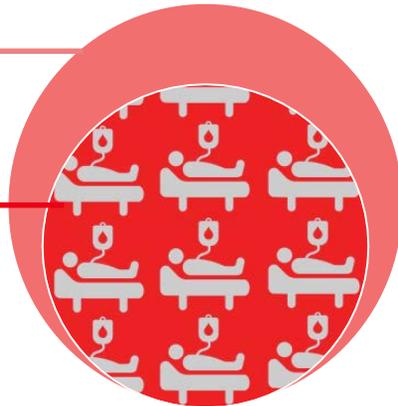
# DOPTelet: A significant improvement compared to the current standard of care

**70K - 210K\***

SCHEDULED PROCEDURES  
FOR CHRONIC LIVER DISEASE  
PATIENTS WITH PLATELET  
COUNTS < 50,000 /  $\mu$ L

**60%\*\***

RECEIVE PLANNED  
TRANSFUSIONS



**NO APPROVED THERAPEUTIC AGENT FOR THE  
TREATMENT OF THROMBOCYTOPENIA PRIOR  
TO PLANNED PROCEDURES**

\*Source: one procedure/patient/year from single center database analysis, two procedures/patient/year from Oliver Wyman Understanding Barriers to Entry Ahead of the Curve, May 2012, three procedures/patient/year from IMS Health Acute Thrombocytopenia in Chronic Liver Disease Assessment.

\*\*Source: Triangle Insights Group, results of n=155 quantitative responses. Conducted May 2017

## POTENTIAL TRANSFUSION RISKS

### RISK OF ANTIBODY DEVELOPMENT

- May lead to refractoriness in up to ~50% of patients

### RISK OF INFECTION & ADVERSE REACTIONS

- Immune reaction
- Febrile non-hemolytic reactions
- Sepsis

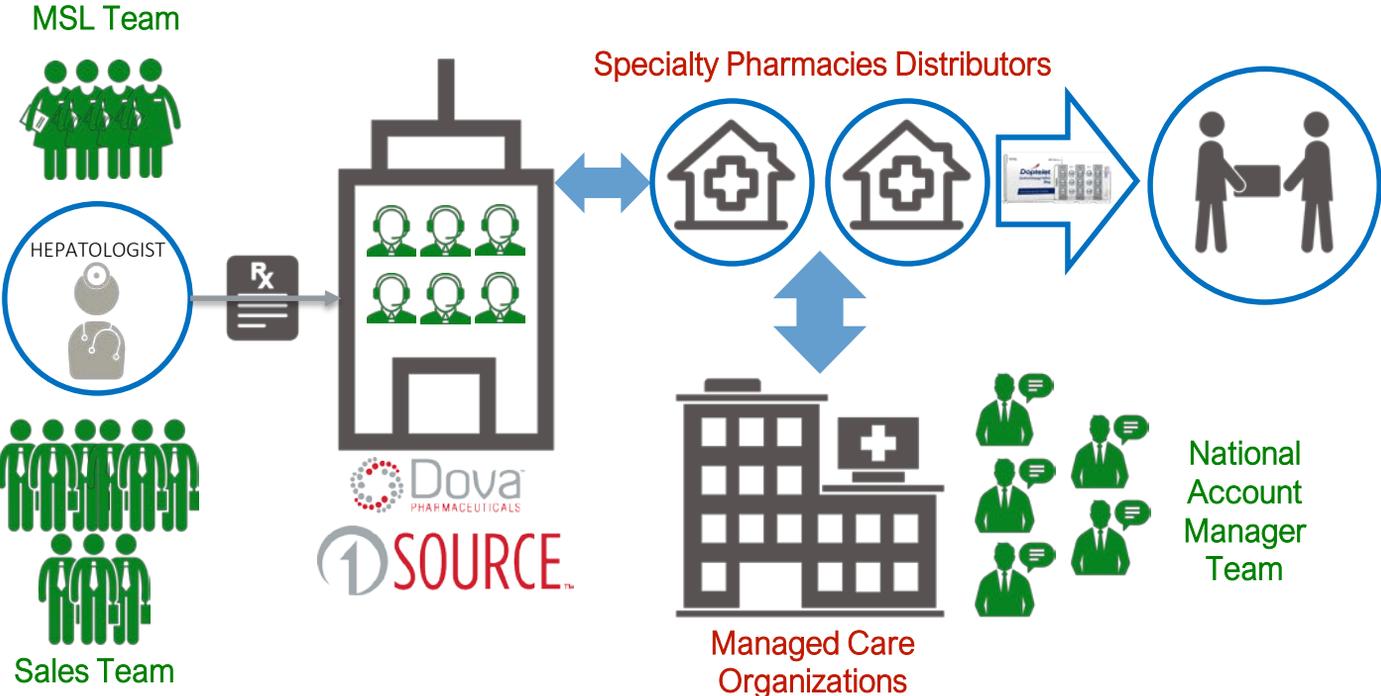
### SHORT DURATION OF EFFECT AND LIMITED SUPPLY

- Short shelf life of platelets (5 days)
- Transfusion must be given same day as procedure

### INCONVENIENT ADMINISTRATION

- Administration time
- Potential AE risk

# DOPTelet Launch Plan is prepared for a June launch



# Experienced and Dedicated Sales Force



- All sales territories have been filled
- Over of 300 years experience in hepatology / liver disease
- Previous hepatology experience includes Salix, BMS, Gilead, Intercept
- Sales Force Training currently underway in preparation for a June launch

# Dova 1Source: Streamlining access for both patients and healthcare providers



MANAGES THE LOGISTICS



COORDINATES FINANCIAL SUPPORT



DELIVERS DOPTelet ON TIME FOR PROCEDURE / SUPPORTS ADHERENCE



# DOPTelet: Strong Conference Presence in 2018



- **Digestive Disease Week (DDW)**  
June 2-5, Washington, DC
- **American College of Gastroenterology (ACG)**  
October 5-10, Philadelphia, PA
- **American Association for the Study of Liver Diseases (AASLD)**  
November 9-13, San Francisco, CA
- **American Society of Hematology (ASH)**  
December 1-4, San Diego, CA

## Dova intends to track and report out on the following near-term launch metrics

1. Number of Unique Prescribers in the quarter
2. % of Doptelet referrals converting to patient shipment
3. Reach and Frequency with our Target Audience & Target Institutions
4. Average time (in days) for commercial payer approval
5. Change in Channel inventory levels quarter over quarter

# Several important anticipated milestones remaining in 2018

